Butcher, Loarie H

From: Stinson, Tina L
Sent: Tuesday, July 14, 2015 8:37 PM
To: Bostic, Jane M; Goodwin, Amy S
Cc: Butcher, Loarie H; Smith, Meghan E
Subject: RE: PGA

We also need to loop in the welcome center folks. I'm looping in Meghan to dump into the template.

From: Bostic, Jane M
Sent: Tuesday, July 14, 2015 9:14 AM
To: Goodwin, Amy S
Cc: Butcher, Loarie H; Stinson, Tina L
Subject: PGA

Hey Amy I have the notes you gave me on the PGA for next year I am listing your suggestions and underneath those are mine. Loarie and Tina can add on then I will stick it in Kanban.

I think we agree that [redacted] did not give us the ROI we were hoping for. Also we need better communication with items we can and cannot give away, we don't want a repeat of the fan issue

AMY:

- Contest: Guess the number of tees in the jar
- Putting green
- Jr Golfers
- Better give aways
- Handouts

(ok there are a couple of things on this list that I can't read so you may need to fill in the blanks)

Jane

- Staff on the ground handing out invitations to the box
- Have state park donate bottled water to give out in the booth
- Have one staff person at the gate where the buses drop off the folks coming in from the Fair Ground parking to hand out the invite to our booth. The invite should list some of the activities and prizes we are giving away.
- One year the Greenbrier did a scavenger hunt for a meet and great with one of the bands playing, maybe we could do a scavenger hunt for a weekend package to the Greenbrier (working with the Greenbrier of course). If not the Greenbrier then somewhere else
- People love the lanyards, but we need to hand them out at the gate as they come in along with the invite for them to join us at our booth
- Love the TV for the Golf, but could we also have one TV that shows our commercials or some of the videos we have had done. We could so this on a loop so that we don't have to keep hitting replay. (we have our own TV we could take)

Jane Bostic | Marketing Specialist
Wild, Wonderful West Virginia
90 MacCorkle Avenue, SW | South Charleston, WV 25303

White, Patricia J

From: Martin, Debra K
Sent: Thursday, June 04, 2015 8:53 AM
To: Thompson, Mary Jo
Cc: Parrish, Paige; Oliver, Kristina J; Johnson, Steve D
Subject: updated form for Greenbrier Classic
Attachments: SBDC2015_DaypassClient_v3_05142015.docx

Mary Jo,
Believe it or not, we had one acceptance come in after the buzzer that puts us right at 50 attendees for Small Business Day. I've updated the form to show one additional attendee and parking pass.

Debra Martin, *Deputy State Director*
West Virginia Small Business Development Center
*Small business is **BIG** business in West Virginia!*
SBDC helps West Virginia companies with up to 500 employees succeed every day.

AMERICA'S SBDC WEST VIRGINIA

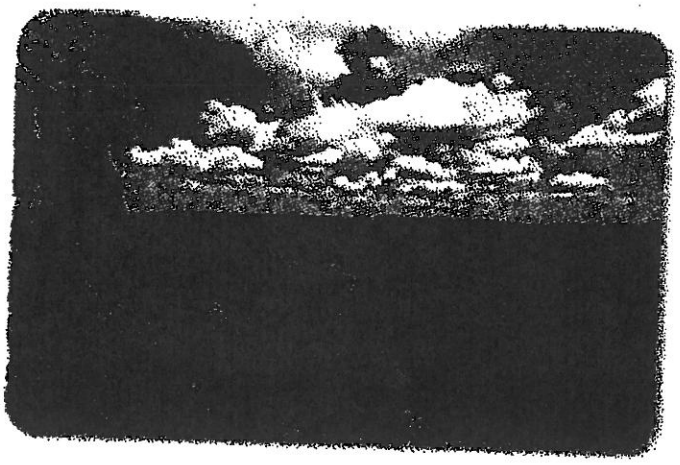
1900 Kanawha Blvd., East
Capitol Complex, Building 6, Room 652
Charleston, WV 25305-0311
304-957-2042
(888) 982-7232 (Business Ask Me! Line)
Debra.K.Martin@wv.gov
www.wvsbdc.org

Supported by the West Virginia Development Office.
Funded in part through a cooperative agreement with the U.S. Small Business Administration.
WVSBDC is an Accredited Member of the ASBDC.

The information in this message may contain confidential material and is protected from disclosure. If this message has not reached its intended recipient or if you have received this message in error, please be notified that any review, retransmission, retention, dissemination, or other use of this message is strictly prohibited. If you are not the intended recipient, please notify the sender immediately by replying to this message and delete the information permanently from your system.

#GoToWV | (304) 957-9346
Facebook | Twitter | Instagram | YouTube | Pinterest

Request your Official State Travel Guide!



PRIVILEGED AND CONFIDENTIAL COMMUNICATION

The information transmitted in this email is intended only for the person or entity to whom it is addressed and may contain confidential and/or privileged material. Any use of this information other than by the intended recipient is prohibited. If you receive this message in error, please send a reply e-mail to the sender and delete the material from any and all computers.

White, Patricia J

From: Burdette, J Keith
Sent: Wednesday, June 01, 2016 1:12 PM
To: White, Patricia J
Subject: FW: Question - Classic

From: Butcher, Loarie H
Sent: Saturday, July 11, 2015 2:46 PM
To: Will Laird <will.laird@wvhouse.gov>
Cc: Goodwin, Amy S <Amy.S.Goodwin@wv.gov>; Burdette, J Keith <J.Keith.Burdette@wv.gov>
Subject: Question - Classic

Hey Will
Sorry for taking so long to get back to you. Being out of the office with Bryce again, set me back a day or two.

In response to your email inquiry a couple of days ago, let me try to answer your questions in regard to the Greenbrier Classic. The state has been funding the Greenbrier Classic for the past 5 years. If you remember, this initiative was a legislative initiative. Secretary Burdette generally gets asked about it every year during our budget hearings in the House and Senate Finance Committees.

The funding was put into the Development Office account or one of the Secretary's account for the first several years. SFY 2014, the Legislature moved the funding to the Division of Tourism. So, SFY 2016 is the third year for us. For SFY 2016, $1,750,000 was appropriated to fund the classic. From year to year, there are times in which Secretary Burdette has utilized some of his promotion funding for the event sponsorship. The money we pay to the Greenbrier Classic is through a sponsorship.

You asked about the expenditures. It is paid as a sponsorship to Old White Charities. There was a great article on the Metro News site a week ago, which is below. The Development Office utilizes this sponsorship for business recruitment for the State of WV. Tourism adds the Wild, Wonderful West Virginia component to it all, on why folks should come, stay, play, and spend money in our state. We really do work hand in hand with the Development Office and their initiatives, especially for an event of this magnitude. I hope this helps answer your questions.

PS I just want to tell you, I am sure going to miss working with you. You have been an asset to the House Finance Committee, a colleague and a friend. In our careers, we don't always know what doors may open in front of us, what doors may close and what opportunities are ahead of us. As challenging, exciting, and fun it was to work for the Legislature, it was also an experience no one can begin to appreciate or understand outside of the circle. You will be missed but you have much opportunities ahead with your new job.

Loarie

Great article in metro news by Secretary Burdette and the Greenbrier Classic.
WHITE SULPHUR SPRINGS, W.Va. — State officials trying to sell West Virginia during this week's Greenbrier Classic are spending $1.7 million to do it.

 Commerce Secretary Keith Burdette

"We work this week very hard," state Commerce Secretary Keith Burdette said from the Greenbrier Resort grounds. "This whole tournament is an incredible commercial for the state of West Virginia. It really is, at every end."

West Virginia allocated $1.7 million in funding for the 2015 event through the state Department of Commerce. It's an investment that Burdette said will pay off in the long run.

"We want to use the tournament. We actually want to piggyback on this tournament. We want to bring people in, prospects that have never been to West Virginia. We want to bring site consultants that make business deals and recruit companies every day," according to Burdette.

In the past, Burdette said representatives from Procter & Gamble, which is building a $500 million manufacturing facility in Berkeley County, and Gestamp, located in South Charleston, have been among those who've visited West Virginia for The Greenbrier Classic.

On Thursday, commerce officials were scheduled to host companies participating in exports while Friday was dedicated to in-state small businesses looking to expand and international companies would be hosted on Saturday.

Additionally, Burdette said the event is important for tourism outreach, one that he called "a rare opportunity."

"We don't have a professional football team. We don't have a professional baseball team. This is it. This is the big sporting venue for us and, just look at the crowds, it's only smart to use it," Burdette said on Wednesday's MetroNews "Talkline" which is originating from The Greenbrier Resort this week.

Sent from my iPad

WV-48 (rev. 06/08/12)

State of West Virginia
Purchasing Division

AGREEMENT

Purchase Order # TOR4981 WVFIMS Account # 3067-2016-7511-61800

TEAM Vendor # _____ WVFIMS Vendor # 000000166506 Oasis #

I, Old White Charities, Inc., 300 W Main Street, White Sulphur Springs, WV (Name and address), agree to perform the following services for WV Division of Tourism (Agency) at 90 MacCorkle Avenue, SW, So Chas, WV (Location)

Presenting Partner Sponsorship of The Greenbrier Classic Golf Tournament. (Detailed description of services to be performed)

Date(s) of Service: from June 1, 2015 to October 15, 2015.

The rate of pay shall be $930,000.00 per N/A not to exceed $ N/A for the entire term of the contract.

NOTE: Any anticipated travel must be incorporated into the vendor's fee. No travel will be reimbursed by the State and is the sole responsibility of the vendor. The following certification must be completed and signed if the vendor is a full-time employee of the State of West Virginia.

Please check the appropriate box below:

☑ I am not currently a full-time employee of the State of West Virginia;

☐ I am currently a full-time employee of the State of West Virginia (complete certification below).

It is hereby certified that the services to be performed under this agreement will not interfere with or detract from the full-time duties of the employee and the amount of annual compensation received by _____(above named vendor) from the State of West Virginia for full-time employment during the current fiscal year will be $_____. The vendor serves as _____ (Position) with the title of _____, certified by _____ (Supervisor's Signature).

GENERAL TERMS AND CONDITIONS: The General Terms and Conditions for Agency Delegated Master Terms and Conditions located on the Purchasing Division's website at ***http://www.state.wv.us/admin/purchase/TCA.pdf***, ("Terms and Conditions") are hereby made a part of this agreement and are specifically incorporated herein by reference. By signing this agreement, Vendor certifies that it has reviewed the Terms and Conditions, fully understands them, and agrees to be bound by their provisions.

APPROVED BY:

Agency West Virginia Division of Tourism

(Signature of Agency)

(Title)

8/28/15
(Date)

Vendor Old White Charities, Inc.

by
(Vendor's Signature)

27-1569963
(Social Security or FEIN)

9-24-2015
(Date)

WV-48 (rev. 06/08/12)

State of West Virginia
Purchasing Division

AGREEMENT

Purchase Order # TOR4981 WVFIMS Account # 3067-2016-7511-61800

TEAM Vendor # _____ WVFIMS Vendor # 000000166506 Oasis #

I, Old White Charities, Inc., 300 W Main Street, White Sulphur Springs, WV (Name and address), agree to perform the following services for WV Division of Tourism (Agency) at 90 MacCorkle Avenue, SW, So Chas, WV (Location)

Presenting Partner Sponsorship of The Greenbrier Classic Golf Tournament. (Detailed description of services to be performed)

Date(s) of Service: from June 1, 2015 to October 15, 2015.

The rate of pay shall be $930,000.00 per N/A not to exceed $ N/A for the entire term of the contract.

NOTE: Any anticipated travel must be incorporated into the vendor's fee. No travel will be reimbursed by the State and is the sole responsibility of the vendor. The following certification must be completed and signed if the vendor is a full-time employee of the State of West Virginia.

Please check the appropriate box below:

☑ I am **not** currently a full-time employee of the State of West Virginia;

☐ I **am** currently a full-time employee of the State of West Virginia (complete certification below).

It is hereby certified that the services to be performed under this agreement will not interfere with or detract from the full-time duties of the employee and the amount of annual compensation received by _____(above named vendor) from the State of West Virginia for full-time employment during the current fiscal year will be $ _____. The vendor serves as _____ (Position) with the title of _____, certified by _____ (Supervisor's Signature).

GENERAL TERMS AND CONDITIONS: The General Terms and Conditions for Agency Delegated Master Terms and Conditions located on the Purchasing Division's website at ***http://www.state.wv.us/admin/purchase/TCA.pdf***, ("Terms and Conditions") are hereby made a part of this agreement and are specifically incorporated herein by reference. By signing this agreement, Vendor certifies that it has reviewed the Terms and Conditions, fully understands them, and agrees to be bound by their provisions.

APPROVED BY:

Agency West Virginia Division of Tourism

_____ (Authorized Signature of Agency)

_____ (Title)

_____ (Date)

Vendor _____

_____ (Vendor's Signature)

_____ (Social Security or FEIN)

_____ (Date)

RFQ No. _____

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (*W. Va. Code* §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Klo White Chemicals, Inc.

Authorized Signature: [signature] Date: 4/9-2015

State of West Virginia

County of Greenbrier, to-wit:

Taken, subscribed, and sworn to before me this 9 day of April, 2015.

My Commission expires April 16, 2017.

AFFIX SEAL HERE

NOTARY PUBLIC [signature]

OFFICIAL SEAL
Notary Public, State of West Virginia
SANDY KING
236 Evans Mountain Rd.
Crawley, WV 24931
My commission expires April 16, 2017

Paid Checks

Menu Back

Browse Clear

Bank Account : 0001
Check / EFT Number :
Check / EFT Amount :
Record Date :
Last Action Date :

Document Code :
Doc Dept : 0304
Document ID : AUTO1600221534
Cleared Date :
Status :

Bank Account	Check / EFT Number	Check / EFT Amount	Document ID	Status	Cleared Date	Cancellation Reason	Comments	Trace Number
✓ 0001	000001001257928	$930,000.00	AUTO1600221534	Paid	09/23/2015			29089388

Copy First Prev Next Last

Paid Check Restore Check Writer Payment Accrual Inquiry Paid Checks Update

Invoice

OLD WHITE CHARITIES
THE GREENBRIER CLASSIC
300 WEST MAIN STREET
WHITE SLPHUR SPRINGS, WV 24986
(304) 536-1110

Invoice Number: 0000202-IN
Invoice Date: 9/15/2015
Salesperson: 0001
Tax Schedule: DEFAULT

State of West Virginia

Customer Number: 00-0000076
Customer P.O.:
Ship VIA:
Terms: No Terms

Contact:

Item Code	Description	UM	Quantity	Price	Amount
11	Custom Package				
	State of WV - 2015 Gbr Classic Sponsorship				930,000.00

update

Net Invoice:	930,000.00
Freight:	0.00
Sales Tax:	0.00
Invoice Total:	930,000.00

West Virginia Secretary of State — Online Data Services

Business and Licensing

Online Data Services Help

Business Organization Detail

NOTICE: The West Virginia Secretary of State's Office makes every reasonable effort to ensure the accuracy of information. However, we make no representation or warranty as to the correctness or completeness of the information. If information is missing from this page, it is not in the The West Virginia Secretary of State's database.

OLD WHITE CHARITIES, INC.

Organization Information

Org Type	Effective Date	Filing Date	Charter	Class	Sec Type	Termination Date	Termination Reason
C | Corporation	12/29/2009	12/29/2009	Domestic	Non-Profit			

Organization Information

Business Purpose		Capital Stock	
Charter County	Greenbrier	Control Number	99HXQ
Charter State	WV	Excess Acres	
At Will Term		Member Managed	
At Will Term Years		Par Value	
Authorized Shares			

WV-48 (rev. 06/08/12)

State of West Virginia
Purchasing Division

AGREEMENT

Purchase Order # _____ WVFIMS Account # _____

TEAM Vendor # _____ WVFIMS Vendor # _____

I, Old White Charities, Inc. (Name and address), agree to perform the following services for WV Division of Tourism (Agency) at 90 MacCorkle Ave, SW, South Charleston, (Location)

(Detailed description of services to be performed)
Fulfillment of sponsorship and hospitality services rendered.

Date(s) of Service: from July 1, 2013 to September 30, 2013.

The rate of pay shall be _____ per _____ not to exceed $ 500,000 for the entire term of the contract.

NOTE: Any anticipated travel must be incorporated into the vendor's fee. No travel will be reimbursed by the State and is the sole responsibility of the vendor. The following certification must be completed and signed if the vendor is a full-time employee of the State of West Virginia.

Please check the appropriate box below:

☑ I am not currently a full-time employee of the State of West Virginia;

☐ I am currently a full-time employee of the State of West Virginia (complete certification below).

It is hereby certified that the services to be performed under this agreement will not interfere with or detract from the full-time duties of the employee and the amount of annual compensation received by _____(above named vendor) from the State of West Virginia for full-time employment during the current fiscal year will be $ N/A. The vendor serves as N/A (Position) with the title of N/A, certified by _____ (Supervisor's Signature).

GENERAL TERMS AND CONDITIONS: The General Terms and Conditions for Agency Delegated Master Terms and Conditions located on the Purchasing Division's website at ***http://www.state.wv.us/admin/purchase/TCA.pdf***, ("Terms and Conditions") are hereby made a part of this agreement and are specifically incorporated herein by reference. By signing this agreement, Vendor certifies that it has reviewed the Terms and Conditions, fully understands them, and agrees to be bound by their provisions.

APPROVED BY:

Agency WV Division of Tourism
Billy G Camden (Authorized Signature of Agency)
Commissioner (Title)
7/3/13 (Date)

Vendor Old White Charities, Inc.
By _____ (Vendor's Signature)
27-1569963 (Social Security or F.E.I.N.)
7-4-2013 (Date)

WV-48 (rev. 06/08/12)

State of West Virginia
Purchasing Division

AGREEMENT

Purchase Order # 4620 WVFIMS Account # _____

TEAM Vendor # _____ WVFIMS Vendor # 558412

I, Old White Charities, Inc. (Name and address), agree to perform the following services for WV Division of Tourism (Agency) at 90 MacCorkle Ave., SW, South Chas. WV (Location)
Fulfillment of sponsorship and hospitality services rendered. (Detailed description of services to be performed)

Date(s) of Service: from July 1, 2013 to October 31, 2013.

The rate of pay shall be _____ per _____ not to exceed $ 890,000 for the entire term of the contract.

NOTE: Any anticipated travel must be incorporated into the vendor's fee. No travel will be reimbursed by the State and is the sole responsibility of the vendor. The following certification must be completed and signed if the vendor is a full-time employee of the State of West Virginia.

Please check the appropriate box below:

☑ I am **not** currently a full-time employee of the State of West Virginia;

☐ I am currently a full-time employee of the State of West Virginia (complete certification below).

It is hereby certified that the services to be performed under this agreement will not interfere with or detract from the full-time duties of the employee and the amount of annual compensation received by _____ (above named vendor) from the State of West Virginia for full-time employment during the current fiscal year will be $ N/A. The vendor serves as N/A (Position) with the title of N/A, certified by _____ (Supervisor's Signature).

GENERAL TERMS AND CONDITIONS: The General Terms and Conditions for Agency Delegated Master Terms and Conditions located on the Purchasing Division's website at ***http://www.state.wv.us/admin/purchase/TCA.pdf***, ("Terms and Conditions") are hereby made a part of this agreement and are specifically incorporated herein by reference. By signing this agreement, Vendor certifies that it has reviewed the Terms and Conditions, fully understands them, and agrees to be bound by their provisions.

APPROVED BY:

Agency Division of Tourism

Scott B Carney
(Authorized Signature of Agency)

Commissioner
(Title)

09/09/2013
(Date)

Vendor _____

_____
(Vendor's Signature)

_____
(Social Security or FEIN)

_____
(Date)

REPORT ID: WVFA70U0 STATE OF WEST VIRGINIA 05/01/13
PAGE 1 FINANCIAL INFORMATION MANAGEMENT SYSTEM 16:43:51
OFFICE OF THE STATE AUDITOR

BASKET ESSENTIAL

INVOICE COVER SHEET

AUDITOR ENTRY ID: I 7 14496911
WVFIMS DOCUMENT ID: I 14496911

STATE ORGANIZATION: 0307
STATE ORGANIZATION NAME: WV DEVELOPMENT OFFICE
ORGANIZATION CONTACT: CARL D. SMITH
ORGANIZATION ADDRESS: BLDG 6 ROOM 645

CHARLESTON WV 25305-0000
ORGANIZATION: 0307
ORGANIZATION NAME: WV DEVELOPMENT OFFICE

DATE PREPARED: 05/01/13
DOCUMENT AMOUNT: 500,000.00
VENDOR INVOICE NUMBER: OLDWHITEC070113
AGENCY COMMITMENT:
AGENCY DOCUMENT:

SPECIAL AUTHORIZATION: 4
OPEN END CONTRACT NUMBER:
DUE DATE: 05/01/13
SPECIAL HANDLING: N
VENDOR NUMBER: 558412
VENDOR NAME: OLD WHITE CHARITIES INC

VENDOR ADDRESS: 300 W MAIN ST

WHITE SULPHUR SPRING WV 24986-

CONTACT PERSON/PHONE: CARL D SMITH 304-957-2065 EXT:
CASH ADVANCE: N BEGIN TRAVEL: / / END TRAVEL: / /

COMMENTS: PRESENTING SPONSOR 2013 GREENBRIER CLASSIC

ELECTRONICALLY AUTHORIZED BY: CARL D SMITH DATE:2013-05-01
ADMIN SERV ASST III

APPROVED BY AUDITOR: _____ DATE: _____

FUND	FY	ORG	ACT	OBJ	GRANT	AMOUNT
3171	2013	0307	099	035		500,000.00
					TOTAL INVOICE AMOUNT	500,000.00

The Greenbrier CLASSIC

State of West Virginia

The 2013 Greenbrier Classic / Presenting Partner
July 1-7, 2013

Due July 1, 2013	$500,000.00
TOTAL DUE	**$500,000.00**

Please make check payable to Old White Charities, Inc.
Please return one copy of invoice with remittance.

Habibi Said, National Director of Sales & Operation
The Greenbrier Classic
300 West Main Street
White Sulphur Springs, West Virginia 24986

THANK YOU.

I hereby certify that the items listed hereon have been received and approved for payment.

Title Name

The Greenbrier Classic

(888) 598-738(

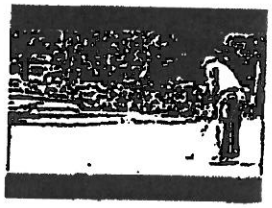


Classic Concert Series

Rock legends AEROSMITH and country music superstar KENNY CHESNEY to rock the 2013 Greenbrier Classic Concert Series, coinciding with the fourth annual PGA TOUR FedExCup Event, The Greenbrier Classic set for July 1-7, 2013!

VIEW PRESS RELEASES

Media



JIM NANTZ AND SCOTT STALLINGS

FedExCup

buy-badges

Socialize

Countdown

60	20	39	29
DAYS	HOURS	MINS	SECS

1 of 5

The Greenbrier Resort | 300 W Main Street, White Sulphur Springs WV 24986 | (855) 453-4858
Copyright © 2012 The Greenbrier. All rights reserved. Website developed & hosted by Tamedon Communications Group

The Greenbrier Classic

(888) 598-738(



Classic Concert Series

Rock legends AEROSMITH and country music superstar KENNY CHESNEY to rock the 2013 Greenbrier Classic Concert Series, coinciding with the fourth annual PGA TOUR FedExCup Event. The Greenbrier Classic set for July 1-7, 2013!

VIEW PRESS RELEASES

Media



JIM NANTZ AND SCOTT STALLINGS

FedExCup

buy-badges

Socialize

Countdown

60 DAYS 20 HOURS 41 MINS 36 SECS

1 of 5

The Greenbrier Resort | 300 W. Main Street, White Sulphur Springs, WV 24986 | (855) 453-4858
Copyright © 2012 The Greenbrier. All rights reserved. Website developed & hosted by Terraden Communications Group

WV-48 (rev. 06/08/12)

State of West Virginia
Purchasing Division

AGREEMENT

Purchase Order #_____ WVFIMS Account #_____

TEAM Vendor # _____ WVFIMS Vendor # _____

I, Old White Charities, Inc. (Name and address), agree to perform the following services for WV Development Office (Agency) at 1900 Kanawha Blvd., Charleston, WV (Location)
Fulfillment of sponsorship and hospitality services rendered. (Detailed description of services to be performed)

Date(s) of Service: from July 1, 2013 to September 30, 2013.
The rate of pay shall be _____ per _____ not to exceed
$ 500,000.00 for the entire term of the contract.

NOTE: Any anticipated travel must be incorporated into the vendor's fee. No travel will be reimbursed by the State and is the sole responsibility of the vendor. The following certification must be completed and signed if the vendor is a full-time employee of the State of West Virginia.

Please check the appropriate box below:

☑ I am not currently a full-time employee of the State of West Virginia;

☐ I am currently a full-time employee of the State of West Virginia (complete certification below).

It is hereby certified that the services to be performed under this agreement will not interfere with or detract from the full-time duties of the employee and the amount of annual compensation received by _____(above named vendor) from the State of West Virginia for full-time employment during the current fiscal year will be $ N/A. The vendor serves as N/A (Position) with the title of N/A, certified by _____ (Supervisor's Signature).

GENERAL TERMS AND CONDITIONS: The General Terms and Conditions for Agency Delegated Master Terms and Conditions located on the Purchasing Division's website at ***http://www.state.wv.us/admin/purchase/TCA.pdf***, ("Terms and Conditions") are hereby made a part of this agreement and are specifically incorporated herein by reference. By signing this agreement, Vendor certifies that it has reviewed the Terms and Conditions, fully understands them, and agrees to be bound by their provisions.

APPROVED BY:

Agency West Virginia Development Office

(Authorized Signature of Agency)

(Title)

7/26/13 (Date)

Vendor Old White Charities, Inc.

By _____, CFO (Vendor's Signature)

(Social Security or EIN)

4-29-2013 (Date)

CTI.#30815831

[redacted]

State of West Virginia

Important remittance information on top panel
Remitter: WV DEVELOPMENT OFFICE
Questions? Contact: CARL SMITH at 304-957-2065 Ext. 0766

STATE WARRANT . 1012516201

PAYEE OLD WHITE CHARITIES INC

MAY 08, 2013

**********$500,000.00**

1012516201

Non-negotiable

WEST VIRGINIA TREASURY

STATE TREASURER

STATE AUDITOR

[redacted]

REPORT ID: WVFA70U0 STATE OF WEST VIRGINIA
PAGE 1 FINANCIAL INFORMATION MANAGEMENT SYSTEM 10/04/12
OFFICE OF THE STATE AUDITOR 17:46:46

BASKET ESSENTIAL

INVOICE COVER SHEET

AUDITOR ENTRY ID: I 6 13675318
WVFIMS DOCUMENT ID: I 13675318

STATE ORGANIZATION: 0307
STATE ORGANIZATION NAME: WV DEVELOPMENT OFFICE
ORGANIZATION CONTACT: CARL D. SMITH
ORGANIZATION ADDRESS: BLDG 6 ROOM 645

CHARLESTON WV 25305-0000
ORGANIZATION: 0307
ORGANIZATION NAME: WV DEVELOPMENT OFFICE

DATE PREPARED: 10/04/12
DOCUMENT AMOUNT: 550,000.00
VENDOR INVOICE NUMBER: 2012371
AGENCY COMMITMENT:
AGENCY DOCUMENT:

SPECIAL AUTHORIZATION: 4
OPEN END CONTRACT NUMBER:
DUE DATE: 10/04/12
SPECIAL HANDLING: N
VENDOR NUMBER: 558412
VENDOR NAME: OLD WHITE CHARITIES INC

VENDOR ADDRESS: 300 W MAIN ST

WHITE SULPHUR SPRING WV 24986-

CONTACT PERSON/PHONE: CARL D SMITH 304-957-2065 EXT:
CASH ADVANCE: N BEGIN TRAVEL: / / END TRAVEL: / /

COMMENTS: FINAL PAYMENT ON PRESENTING SPONSORSHIP
OF 2012 GREENBRIER CLASSIC

ELECTRONICALLY AUTHORIZED BY: CARL D SMITH DATE:2012-10-04
ADMIN SERV ASST III

APPROVED BY AUDITOR: _____ DATE: _____

FUND	FY	ORG	ACT	OBJ	GRANT	AMOUNT
3171	2013	0307	099	065		550,000.00
					TOTAL INVOICE AMOUNT	550,000.00

The Greenbrier CLASSIC

State of West Virginia
C/O Keith Burdette
The 2012 Greenbrier Classic / Presenting Partner
July 2 - July 8, 2012

Invoice # 2012 - 371

Due	$550,000.00
TOTAL DUE	**$550,000.00**

* Final Sponsorship and Hospitality Invoice

Please make check payable to Old White Charities, Inc.
Please return one copy of invoice with remittance.

I hereby certify that the items listed hereon have been received and approved for payment.

10/3/12 [signature]
Date Name

Jon Krakower, Sponsorship Sales Manager
The Greenbrier Classic
300 West Main Street
White Sulphur Springs, West Virginia 24986

THANK YOU.

The Greenbrier Classic

(855) 453-485(

> ABOUT THE GREENBRIER CLASSIC

ABOUT THE GREENBRIER CLASSIC

FedExCup.

buy-badges

Socialize

Countdown

269 DAYS 16 HOURS 21 MINS 28 SECS

Potter Finds Magic at The Greenbrier

THANK YOU to the hundreds of thousands of volunteers, sponsors and spectators that graced the paths of The Old White TPC during the 2012 Greenbrier Classic. Without your dedication and support The Greenbrier Classic would not be the*Event of the Summer* on the PGA TOUR.

The 2012 Greenbrier Classic once again kept fans pinned to their seats with a sudden death playoff for the championship for the second year in a row. With threatening weather advancing, Ted Potter, Jr and Troy Kelly tied at -16, returned to the tee of #18 for the tie-breaker. After both gentlemen pared the first two sudden death holes, thousands of fans surrounded the 18th green and millions watched at home on CBS, waiting to see who would earn the signature Springhouse trophy and Greenbrier green jacket. Rookie Potter birdied the 3rdplayoff hole for his first win on the PGA TOUR.

The official PGA TOUR FedEx Cup event will return to The Greenbrier July 1 - 7, 2013 with a field of 156 PGA TOUR professionals competing for a $6.1 million purse. We will be honored to welcome back the players and fans of the PGA TOUR to The Greenbrier Classic.

Join us next year for what promises to be another spectacular event combining great golf and incredible concerts, it's the most anticipated stop on the PGA TOUR and the summer's hottest ticket. Join us as we once again celebrate America's Birthday at America's Resort.

The Greenbrier Resort | 300 W. Main Street, White Sulphur Springs WV 24986 | (888) 453-4858
Copyright © 2012 The Greenbrier All rights reserved Website developed & hosted by Towsdon Communications Group

CTL# 29939035

[redacted]

State of West Virginia

Important remittance information on top panel
Remitter: WV DEVELOPMENT OFFICE
Questions? Contact: DIANA SPENCE at 304-957-2065 Ext.: 0075

STATE WARRANT # 1011721884

PAYEE OLD WHITE CHARITIES INC

OCTOBER 12, 2012

**********$550,000.00**

1011721884

WEST VIRGINIA TREASURY

Non-negotiable

John D. Perdue
STATE TREASURER

Glen B. Gainer III
STATE AUDITOR

[redacted]

STATE OF WEST VIRGINIA
FINANCIAL INFORMATION MANAGEMENT SYSTEM
OFFICE OF THE STATE AUDITOR

08/01/12
15:32:42

BASKET ESSENTIAL

INVOICE COVER SHEET

AUDITOR ENTRY ID: I 4 13556256
WVFIMS DOCUMENT ID: I 13556256

STATE ORGANIZATION: 0307
STATE ORGANIZATION NAME: WV DEVELOPMENT OFFICE
ORGANIZATION CONTACT: CARL D. SMITH
ORGANIZATION ADDRESS: BLDG 6 ROOM 645

CHARLESTON WV 25305-0000
ORGANIZATION: 0307
ORGANIZATION NAME: WV DEVELOPMENT OFFICE

DATE PREPARED: 08/01/12
DOCUMENT AMOUNT: 750,000.00
VENDOR INVOICE NUMBER: 2012289
AGENCY COMMITMENT:
AGENCY DOCUMENT:

SPECIAL AUTHORIZATION: 4
OPEN END CONTRACT NUMBER:
DUE DATE: 08/01/12
SPECIAL HANDLING: N
VENDOR NUMBER: 558412
VENDOR NAME: OLD WHITE CHARITIES INC

VENDOR ADDRESS: 300 W MAIN ST

WHITE SULPHUR SPRING WV 24986-

CONTACT PERSON/PHONE: CARL D SMITH 304-957-2065 EXT:
CASH ADVANCE: N BEGIN TRAVEL: / / END TRAVEL: / /

COMMENTS: PRSENTING SPONSORSHIP GREENBRIER CLASSIC 2012

ELECTRONICALLY AUTHORIZED BY: CARL D SMITH
ADMIN SERV ASST III
DATE:2012-08-01

APPROVED BY AUDITOR: _____ DATE: _____

FUND	FY	ORG	ACT	OBJ	GRANT	AMOUNT
3171	2013	0307	099	035		750,000.00
					TOTAL INVOICE AMOUNT	750,000.00

The Greenbrier CLASSIC

State of West Virginia
C/O Keith Burdette
The 2012 Greenbrier Classic / Presenting Partner
July 2 - July 8, 2012

Invoice # 2012 - 289

Due	$750,000.00
TOTAL DUE	$750,000.00

Please make check payable to Old White Charities, Inc.
Please return one copy of invoice with remittance.

Jon Krakower, Sponsorship Sales Manager
The Greenbrier Classic
300 West Main Street
White Sulphur Springs, West Virginia 24986

THANK YOU.

I hereby certify that the items listed hereon have been received and approved for payment.

Date Name

I hereby certify that this is a copy of an original receipt and payment has not been made.

8/1/12 Name

I hereby certify that this is a copy of an original receipt and payment has not been made.

Date Name

I hereby certify that this is a copy of an original receipt and payment has not been made.

8.1.12 Date Name

The Greenbrier CLASSIC

(855) 453-485

TOURNAMENT
› GREENBRIER CLASSIC › SPONSORS

SPONSORS

OVERVIEW SPONSORSHIP LEVELS

The Greenbrier Classic is an extraordinary opportunity to promote your business in front of tens of thousands of enthusiastic golf spectators at West Virginia's only PGA TOUR event. Over 215,000 spectators, sponsors and volunteers attended the seven-day Classic which was executed in true Greenbrier style.

Whether you are looking to entertain existing clients, reach out to potential customers, or use the event as an incentive to employees, The Greenbrier Classic offers marketing and hospitality opportunities to create an unforgettable experience.

For more information please contact Jon Krakower, Sponsorship Sales Manager, at 304.536.4956 or jon_krakower@greenbrier.com

Buy Badges
Socialize
Countdown

333 DAYS 16 HOURS 33 MINS 50 SECS

The Greenbrier Resort | 300 W. Main Street, White Sulphur Springs, WV 24986 |
Copyright © 2010 The Greenbrier. All rights reserved. Website Design by RTP

WV-48 (rev. 06/08/12)

State of West Virginia
Purchasing Division

AGREEMENT

Purchase Order #_____ WVFIMS Account #_____

TEAM Vendor # _____ WVFIMS Vendor # _____

I, Old White Charities, Inc. (Name and address), agree to perform the following services for WV Development Office (Agency) at 1900 Kanawha Boulevard; Charleston, WV (Location)

Presenting sponsorship of 2012 Greenbrier Classic Golf Tournament (Detailed description of services to be performed)

Date(s) of Service: from July 1, 2012 to December 31, 2012.

The rate of pay shall be 750,000 per invoice not to exceed $ 750,000 for the entire term of the contract.

NOTE: Any anticipated travel must be incorporated into the vendor's fee. No travel will be reimbursed by the State and is the sole responsibility of the vendor. The following certification must be completed and signed if the vendor is a full-time employee of the State of West Virginia.

Please check the appropriate box below:

☑ I am not currently a full-time employee of the State of West Virginia;

☐ I am currently a full-time employee of the State of West Virginia (complete certification below).

It is hereby certified that the services to be performed under this agreement will not interfere with or detract from the full-time duties of the employee and the amount of annual compensation received by _____(above named vendor) from the State of West Virginia for full-time employment during the current fiscal year will be $ N/A. The vendor serves as N/A (Position) with the title of N/A, certified by _____ (Supervisor's Signature).

GENERAL TERMS AND CONDITIONS: The General Terms and Conditions for Agency Delegated Master Terms and Conditions located on the Purchasing Division's website at *http://www.state.wv.us/admin/purchase/TCA.pdf*, ("Terms and Conditions") are hereby made a part of this agreement and are specifically incorporated herein by reference. By signing this agreement, Vendor certifies that it has reviewed the Terms and Conditions, fully understands them, and agrees to be bound by their provisions.

APPROVED BY:

Agency West Virginia Development Office

(Authorized Signature of Agency)

7/30/12 (Date)

Vendor Old White Charities, Inc.

(Vendor's Signature)

(Social Security or FEIN)

7-25-2012 (Date)

INSTRUCTIONS TO VENDORS SUBMITTING BIDS
(Agency Delegated Procurement Only)

1. **REVIEW DOCUMENTS THOROUGHLY:** The attached documents contain a solicitation for bids. Please read these instructions and all documents attached in their entirety. These instructions provide critical information about requirements that if overlooked could lead to disqualification of a Vendor's bid. All bids must be submitted in accordance with the provisions contained in these instructions and the Solicitation. Failure to do so may result in disqualification of Vendor's bid.

2. **MANDATORY TERMS:** The Solicitation may contain mandatory provisions identified by the use of the words "must," "will," and "shall." Failure to comply with a mandatory term in the Solicitation will result in bid disqualification.

3. **BID SUBMISSION:** All bids must be signed and delivered by the Vendor to the Agency at the address listed in the solicitation on or before the date and time of the bid opening. Any bid received by the Agency staff is considered to be in the possession of the Agency and will not be returned for any reason.

4. **ADDENDUM ACKNOWLEDGEMENT:** Changes or revisions to this Solicitation will made by an official written addendum issued by the Agency. Vendor should acknowledge receipt of all addendums issued with this Solicitation by completing the Addendum Acknowledgment Form included herewith. Failure to acknowledge addendums may result in bid disqualification. The addendum acknowledgement should be submitted with the bid.

GENERAL TERMS AND CONDITIONS:
(Agency Delegated Procurement Only)

1. **CONTRACTUAL AGREEMENT:** Issuance of a Purchase Order signed by the Agency, and approved as to form by the Attorney General's office if required, constitutes acceptance of this Contract made by and between the State of West Virginia and the Vendor. Vendor's signature on its bid signifies Vendor's agreement to be bound by and accept the terms and conditions contained in this Contract.

2. **DEFINITIONS:** As used in this Solicitation / Contract, the following terms shall have the meanings attributed to them below. Additional definitions may be found in the specifications included with this Solicitation / Contract.

   2.1 "Agency" means the agency, board, commission, or other entity of the State of West Virginia that is identified on the first page of the Solicitation.

   2.2 "Contract" means the binding agreement that is entered into between the State and the Vendor to provide the goods and services requested in the Solicitation.

   2.3 "Director" means the Director of the West Virginia Department of Administration, Purchasing Division.

   2.4 "Purchasing Division" means the West Virginia Department of Administration, Purchasing Division.

   2.5 "Purchase Order" means the document signed by the Agency and the Purchasing Division, and approved as to form by the Attorney General, that identifies the Vendor as the successful bidder and Contract holder.

   2.6 "Solicitation" means the official solicitation published by the Purchasing Division and identified by number on the first page thereof.

   2.7 "State" means the State of West Virginia and/or any of its agencies, commissions, boards, etc. as context requires.

   2.8 "Vendor" or "Vendors" means any entity submitting a bid in response to the Solicitation, the entity that has been selected as the lowest responsible bidder, or the entity that has been awarded the Contract as context requires.

3. **PRICING:** The pricing set forth herein is firm for the life of the Contract, unless specified elsewhere within this Solicitation/Contract by the State. A Vendor's inclusion of price adjustment provisions in its bid, without an express authorization from the State in the Solicitation to do so, may result in bid disqualification.

4. **EMERGENCY PURCHASES:** The Purchasing Division Director may authorize the Agency to purchase goods or services in the open market that Vendor would otherwise provide under this Contract if those goods or services are for immediate or expedited delivery in an emergency. Emergencies shall include, but are not limited to, delays in transportation or an unanticipated increase in the volume of work. An emergency purchase in the open market, approved by the Purchasing Division Director, shall

not constitute of breach of this Contract and shall not entitle the Vendor to any form of compensation or damages. This provision does not excuse the State from fulfilling its obligations under a One Time Purchase contract.

5. **ALTERNATES:** Any model, brand, or specification listed herein establishes the acceptable level of quality only and is not intended to reflect a preference for, or in any way favor, a particular brand or vendor. Vendors may bid alternates to a listed model or brand provided that the alternate is at least equal to the model or brand and complies with the required specifications. The equality of any alternate being bid shall be determined by the State at its sole discretion. Any Vendor bidding an alternate model or brand should clearly identify the alternate items in its bid and should include manufacturer's specifications, industry literature, and/or any other relevant documentation demonstrating the equality of the alternate items. Failure to provide information for alternate items may be grounds for rejection of a Vendor's bid.

6. **EXCEPTIONS AND CLARIFICATIONS:** The Solicitation contains the specifications that shall form the basis of a contractual agreement. Vendor shall clearly mark any exceptions, clarifications, or other proposed modifications in its bid. Exceptions to, clarifications of, or modifications of a requirement or term and condition of the Solicitation may result in bid disqualification.

7. **ACCEPTANCE/REJECTION:** The State may accept or reject any bid in whole, or in part. Vendor's signature on its bid signifies acceptance of the terms and conditions contained in the Solicitation and Vendor agrees to be bound by the terms of the Contract, as reflected in the Purchase Order, upon receipt.

8. **REGISTRATION:** Prior to Contract award, the apparent successful Vendor must be properly registered with the West Virginia Purchasing Division and must have paid the $125 fee if applicable.

9. **FUNDING:** This Contract shall continue for the term stated herein, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise made available, this Contract becomes void and of no effect beginning on July 1 of the fiscal year for which funding has not been appropriated or otherwise made available.

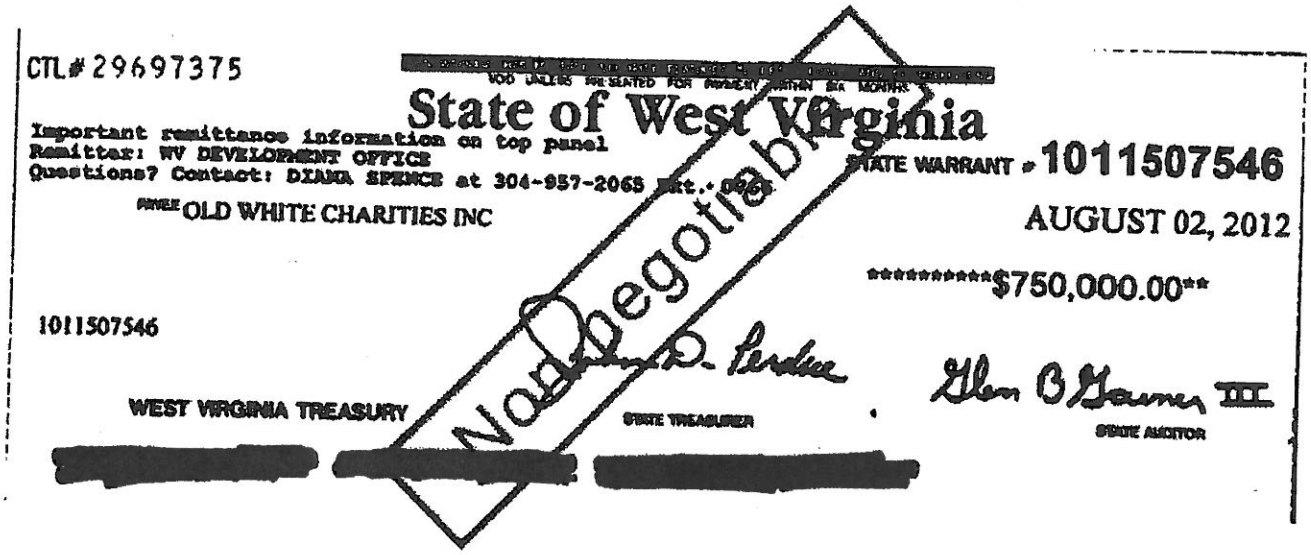
10. **PAYMENT:** Payment in advance is prohibited under this Contract. Payment may only be made after the delivery and acceptance of goods or services. The Vendor shall submit invoices, in arrears, to the Agency at the address on the face of the purchase order labeled "Invoice To."

11. **UNIT PRICE:** Unit prices shall prevail in cases of a discrepancy in the Vendor's bid.

12. **DELIVERY:** All quotations are considered freight on board destination ("F.O.B. destination") unless alternate shipping terms are clearly identified in the bid. Vendor's listing of shipping terms that contradict the shipping terms expressly required by this Solicitation may result in bid disqualification.

13. **INTEREST:** Interest attributable to late payment will only be permitted if authorized by the West Virginia Code. Presently, there is no provision in the law for interest on late payments.

14. **PREFERENCE:** Vendor Preference may only be granted upon written request and only in accordance with the West Virginia Code § 5A-3-37 and the West Virginia Code of State Rules. A Resident Vendor Certification form has been attached hereto to allow Vendor to apply for the preference. Vendor's failure to submit the Resident Vendor Certification form with its bid will result in denial of Vendor Preference. Vendor Preference does not apply to construction projects.



CTL# 29697375

VOID DATES PRESENTED FOR PAYMENT WITHIN SIX MONTHS

State of West Virginia

Important remittance information on top panel
Remitter: WV DEVELOPMENT OFFICE
Questions? Contact: DIANA SPENCE at 304-957-2068 Ext.: 0068

STATE WARRANT # 1011507546

PAYEE OLD WHITE CHARITIES INC

AUGUST 02, 2012

**********$750,000.00**

1011507546

WEST VIRGINIA TREASURY

STATE TREASURER

STATE AUDITOR

[redacted]

Non-negotiable